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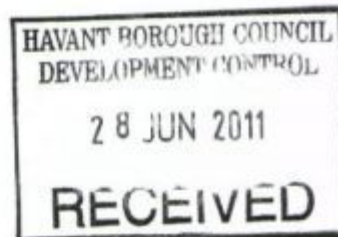
PORTSMOUTH CONSERVATORIES LTD
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MR & MRS CONNETT



11TH APRIL 2011

DEAR MR & MRS CONNETT,

THANK YOU FOR TAKING THE TIME TO TAKE A QUOTE FROM PORTSMOUTH CONSERVATORIES LTD. I WOULD LIKE TO CONFIRM THAT WE ARE QUOTING FOR AN EDWARDIAN CONSERVATORY WITH A BLUE ACTIVE GLASS ROOF AS PER THE ATTACHED CAD DRAWING.

BELOW DETAILS THE WORKS PLANNED TO BE CARRIED OUT THROUGHOUT THE PROJECT.

CONSERVATORY

INSULATED BASE

THE INSULATED BASE IS MADE OF THE FOLLOWING.

THE BASE BEGINS WITH THE FOUNDATIONS BEING EXCAVATED TO A DEPTH OF APPROXIMATELY 650MM (UNLESS GROUND CONDITIONS DICTATE FURTHER) AND A WIDTH OF 450MM; THE TRENCH IS FILLED WITH NO LESS THAN 450MM OF CONCRETE.

THE INTERIOR OF THE FOOTING AREA (OVER SITE) IS THEN COVERED WITH HARDCORE OF VARYING GRADES, THIS IS THEN COVERED (BLINDED) WITH SAND, 50MM CELOTEX OR 100MM JABLITE (THIS INSULATION FORMS A BARRIER BETWEEN EARTH AND THE CONCRETE, MAKING FOR A WARMER FLOOR) IS LAID OVER THE HARDCORE, A HEAVY DUTY DAMP PROOF MEMBRANE SHEET IS THEN PLACED OVER, AND THE AREA IS FILLED WITH APPROXIMATELY 100MM OF CONCRETE.

WE WILL THEN INSTALL A SUSPENDED WOODEN FLOOR TO BRING THE LEVEL OF THE FLOOR TO MATCH THE EXISTING HOUSE.

CAVITY WALLS

WE WILL CONSTRUCT CAVITY WALLS WITH A 60MM CAVITY, THIS WILL BE INSULATED.

THE WALLS WILL BE BLOCK WORK IN AND BRICK OUT, WE ENDEAVOUR TO MATCH THE BRICKS TO THE EXISTING HOUSE WHERE POSSIBLE, OR A BRICK MATCH TO THE NEAREST POSSIBLE ALTERNATIVE.

THE ROOF

THE EUROCELL ROOF SYSTEM IS THE INDUSTRIES MOST POPULAR CONSERVATORY ROOF, IT HAS BEEN TRIED, TESTED AND IS TRUSTED BY ALL QUALITY INSTALLATION COMPANIES.

EVERY PHASE OF THE CLASSIC SYSTEM DEVELOPED IS EXHAUSTIVELY TESTED BY EUROCELL BEFORE BEING PASSED TO THE BBA (BRITISH BOARD OF AGREEMENT, FOR THEIR INDEPENDENT ACCREDITATION.

ROOF GLAZING

BLUE ACTIVE 32MM GLASS

BLUE ACTIVE IS THE LEADING CONSERVATORY ROOF GLASS, PROVIDING A UNIQUE COATING THAT REFLECTS 72% OF TOTAL SOLAR ENERGY. THIS COUPLED WITH THE UV FILTER SYSTEM IT ALLOWS GREATER PROTECTION OF YOUR FURNITURE AND FABRICS. THE GLASS IS ALSO COATED TO ALLOW FOR EASY CLEANING – IT ENABLES WATER TO RUN OFF THE GLASS, TAKING MOST DIRT AND GRIME WITH IT.



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FRAMES

PORTSMOUTH CONSERVATORIES CHOOSES TO USE THE EUROCELL WINDOW PROFILE. THIS IS TO MAKE SURE THAT YOUR NEW CONSERVATORY IS PERFECTLY MATCHED BETWEEN FRAMES AND ROOF.

THE EUROCELL PROFILE FEATURES 70MM FRAMES AND ALL HAVE INTERNAL BEADING AND GLAZING FOR YOUR SECURITY.

ALL TRANSOMS AND MULLIONS ARE WELDED, NOT 'BUTT JOINED' AS SOME OTHER COMPANIES OFFER DUE TO THEIR REDUCED CONSTRUCTION COSTS.

FRAME GLASS

STANDARD 28MM TOUGHENED SEALED UNITS WITH A 20MM AIR GAP.

INTERIOR WINDOW SILLS AND SKIRTING

ALL WINDOW BOARDS AND 4" SKIRTING IS SUPPLIED. AGAIN WE USE THE EUROCELL BUILDING RANGE TO AIDE IN THE COMPLEMENTATION OF YOUR CONSERVATORY.

THE COLOUR OF THESE CAN BE CHOSEN LATER ON THROUGH THE BUILD

ELECTRICS, PLASTERING & ANCILLARIES

WE HAVE INCLUDED WITHIN THE PRICE 3 BASIC DOUBLE SOCKETS, AND A LIGHTING RING. THIS CAN BE DISCUSSED AT FIRST FIX FOR THE POSITIONING OF THESE.

ALL WALLS WILL BE PLASTERED AND LEFT WITH A SMOOTH FINISH READY FOR DECORATION.

FROM THE CONSERVATORY OUT INTO THE GARDEN THERE WILL BE A SET OF Bi-FOLD DOORS AS PER THE ATTACHED DRAWING.

QUOTE

ALL OF THE ABOVE WORKS WOULD TAKE APPROXIMATELY 6 - 8 WEEKS FROM 'DIG OUT' TO HAVING A FINISHED PRODUCT (WEATHER DEPENDANT).

I WOULD LIKE TO CONFIRM THAT FOR THIS CONSERVATORY THE PRICE WOULD BE £16,000.00 INCLUSIVE OF VAT.

I TRUST THAT THIS COVERS EVERYTHING AND IF YOU SHOULD HAVE ANY FURTHER QUESTIONS, PLEASE FEEL FREE TO CONTACT ME ON THE ATTACHED DETAILS.

[Redacted Signature]
CHIEF & SERVICE MANAGER
PORTSMOUTH CONSERVATORIES LTD

